



<https://premierpointmortgage.com/job/mortgage-loan-originator-nj/>

Mortgage Loan Originator – New Jersey

Description

Are you a motivated, client-focused professional ready to take your mortgage career to the next level? At **Premier Point Mortgage**, we're on a mission to transform the home financing experience by combining high-touch service with next-level tech. As a **Mortgage Loan Originator**, you'll be the trusted guide helping clients navigate one of the most important financial decisions of their lives.

You bring the drive and dedication—we'll provide the tools, support, and compensation to help you thrive.

Responsibilities

- Develop and maintain strong relationships with real estate professionals, builders, attorneys, and past clients to generate referrals
- Guide clients through the full loan process: application, documentation, approval, and closing
- Analyze and evaluate applicants' financial situations to determine appropriate loan programs
- Educate clients on available mortgage options (FHA, VA, Conventional, Jumbo, Non-QM, etc.)
- Ensure all loan files comply with regulatory, investor, and company guidelines
- Maintain accurate and timely communication with all parties involved in the transaction
- Meet and exceed monthly loan production goals
- Stay informed on industry trends, rates, and program guidelines

Qualifications

- **Licensed Mortgage Loan Originator (NMLS required)**
- 1+ years of experience in mortgage origination or financial services preferred
- Deep knowledge of mortgage products, underwriting, and loan process
- Strong relationship-building, sales, and communication skills
- Tech-savvy: Familiar with LOS platforms (e.g., Encompass, Calyx, LendingPad, etc.)
- Self-starter with the ability to work independently and as part of a team
- Strong ethical standards and compliance mindset
- Bilingual is a plus!

Job Benefits

- **Industry-Leading Commission Splits + Bonuses**
- **Remote Flexibility** with in-office support and training
- **Exclusive CRM & Lead Generation Tools**
- **Marketing & Social Media Support** to grow your brand
- **Training & Mentorship** for new and experienced LOs
- **Administrative Support** for processing, compliance, and pipeline

Hiring organization

Premier Point Mortgage LLC

Employment Type

Full-time, Hybrid

Industry

Finance

Job Location

990 Raritan Rd., 07066, Clark, New Jersey

Working Hours

9am-6pm

Base Salary

\$ 60,000 - \$ 180,000

management

- Opportunities for leadership advancement within a fast-growing company
- Team environment that values collaboration, innovation, and personal growth